



ABOUT US

Since opening our doors in March 2018, we have implemented a dozen **Salesforce CRM projects**.

We are large enough to offer you the knowledge and expertise we've gained servicing many corporate clients, yet small enough to care. We are not a high-volume **Salesforce consultancy company** so we can assure our clients that they will receive personal attention and the dedication that every project deserves.

For us the highest praise is customers who come back with the request for additional improvements to their Salesforce solutions or recommendations they give to their partners. We have an excellent record of return customers and referrals.



SALESFORCE PARTNERSHIP



***Our Customer Satisfaction Score
on Salesforce is 9.95.***

During 2019 we become Salesforce Registered Partner

VISION & MISSION

Our Vision

We compete to be the leading global provider of business solutions, creating lasting value for our clients, our shareholders, our people and the communities in which we operate

Our Mission

Our mission gives our business a clear purpose and direction. It is rooted in our brand. Our brand captures and projects a clear idea of who we are. It is simple, brief and unequivocal.

”Whatever it cost - we deliver”



OUR VALUES

TRUST

We behave reliably, fairly and honestly. Teamwork - We benefit from the diversity of our business and our people by working together to achieve success.

RELIABILITY

We act today, thinking about tomorrow, demonstrating transparency and leadership.

PERFORMANCE

We are committed to a result-oriented culture.

INNOVATION

We are constantly challenging conventional wisdom and developing new solutions to meet client's requirements.

CUSTOMER FOCUS

We place customers at the center of our activities, and they drive all.



SALESFORCE REFERENCES



SV GAMING (BetKing), Lagos, Nigeria



BetKing is a sports betting company in Lagos, offering online services nationwide and agency services in Nigeria. Among the offerings of the company's services are sports betting, not restricted to football, hockey, cricket, tennis, basketball and more, customized state-of-the-art virtual games including the exclusive Kings' League and Colour-Colour.

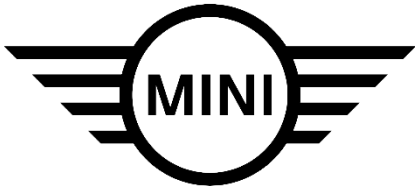
Complete solutioning for commercial department and customer support with knowledge base and live agents

Integration period: March 2019 - February 2020 (Planned)

BMW & MINI SERBIA AND MONTENEGRO



Implementation & Maintenance of the Salesforce solution with data model and business logic for General Importer for Serbia and Montenegro and five dealerships



Implementation period: December 2017- May 2018
Maintenance period: May 2018 -

HOTEL JUNIOR - KOPAONIK, SERBIA



Implementation & Maintenance of the Salesforce solution with data model and business for All Seasons Sports & SPA Hotel

Implementation period: June 2019 - August 2019



ARIEL PROPERTY ADVISORS, NY, USA



Ariel Property Advisors is a commercial real estate services and advisory company located in New York City.

Integration between Salesforce CRM and Google Drive for Business (G Suite)

Integration period: November 2018 - March 2019



YAMAHA FINANCIAL SERVICE CANADA DEALER PORTAL



Platform with CRM and Financial Service calculator for all Yamaha dealers in Canada (lead management process, user management process, case management module, reporting,...).

Completely custom made portal (application) based on Salesforce Platform.

Implementation period: December 2017 - June 2018

Note: We worked as subcontractors on the project



YAMAHA FINANCIAL SERVICE CANADA CUSTOMER PORTAL



Salesforce portal for all Yamaha Financial Service customers in Canada.

Place where they can check payments, submit cases and stay in touch with Yamaha Support Center.

Development of all necessary case modules for Yamaha Support Center, to be able to handle with cases, live chats, SMS campaigns.

Implementation period: December 2017 - June 2018

Note: We worked as subcontractors on the project



ONE STEP MORTGAGE CANADA

Implementation of the Salesforce solution with data model and business logic.

Implementation period: April 2018 - June 2018

Note: We worked as subcontractors on the project

RITCHIE BROS AUCTIONEERS FINANCIAL SERVICE



Creation of custom Apex SF modules for supporting certain functions on Salesforce.

Implementation period: May 2018 - September 2018

Note: We worked as subcontractors on the project



COMPASS LOAN MANAGEMENT SYSTEM

Salesforce application for loan management and Collection services (customer support) - development and implementation for different clients: Axis Auto Financial, Prefera Auto Financial, Yamaha Financial Service, Climb Loans.

Implementation period: January 2018 - November 2018

Note: We worked as subcontractors on the project



KEEP IN TOUCH

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